

Appendix A

Period 1st July 2016 to 30th June 2017

ESPO CPR EXCEPTIONS AND REQUESTED CONTRACT EXTENSIONS (WHERE NO EXTENSION PERIOD REMAINS AND CONTRACT VALUE IS OVER £100K)					
Date request made and details	Date of referral and to whom	Contract Number and Title	Category Team	Exception or Extension	Approval Date and Comments
<p>Exception under CPR Rule 30 and Regulation 72 (1) (e) of the Public Contracts Regulations.</p> <p>Procurement of additional items from the TTS range for inclusion in the 2017-18 ESPO catalogue.</p> <p>Additional items anticipated spend: 993 Early Learning £80k per annum 994 Curriculum £70k per annum Possible that spend could be lower as may take time for customer demand to reach these levels.</p>	<p>Discussed at Contracts Panel on 09.03.17 as part of 993/994 extensions/controls. Kate Brown, Head of Procurement & Compliance (and Panel Chair) documented.</p>	<p>993 Early Learning</p> <p>994 Curriculum</p>	<p>Catalogue Procurement</p>	<p>Exception</p>	<p>Approved by John Doherty, Director, on 15.03.17.</p> <p>Approval provided to facilitate the market testing of products in the ESPO Catalogue in order to assess customer demand and buying trends prior to re-procurement of these frameworks in time for 2018-19 ESPO Catalogue.</p>
<p>Exception under CPR Rule 6 (a) (i).</p> <p>Procurement of membership packages from the Youth Sports Trust.</p> <p>No reasonably satisfactory alternative provider of this service in the European Union.</p> <p>Trial scheme for 12 months with a budget of £50,000.</p>	<p>Recommendation signed off by Richard Skelton, Procurement Service Manager and Mark Ewen, Service Lead: Procurement Services on 30.11.16.</p>	<p>Strategic Partnership</p>	<p>N/A (ESPO Corporate)</p>	<p>Exception</p>	<p>Approved by John Doherty, Director on 02.12.16.</p> <p>Approval provided to support school customers in the areas of PE and sport by rewarding those with a qualifying level of expenditure through a loyalty scheme.</p>
<p>Exception under CPR Rule 6 (a) (i).</p> <p>Wider delivery of support services from Infor agreed as an in scope extension to an existing support contract with the only supplier capable of performing it (proprietary services from one supplier). No reasonably satisfactory alternative available in the European Union.</p> <p>Annual value £35,724.</p>	<p>Recommendation signed off by Richard Skelton, Procurement Service Manager and Mark Ewen, Service Lead: Procurement Services on 08.05.17.</p>	<p>Contractual Agreement in place.</p>	<p>N/A (ESPO Corporate)</p>	<p>Exception</p>	<p>Approved by John Doherty, Director on 11.05.17.</p> <p>Approval provided for the delivery of additional support services from Infor.</p>
<p>Exception under CPR Rule 5b. Proceed without calling for competition.</p> <p>Engagement of the Education Company to improve marketing capabilities, customer retention and catalogue sales. Subscription to Spirit Education List and CRM system provided by the company which is unique. Exposing the procurement to competition is highly unlikely to result in any competitive bids. Also by not calling to competition this will prevent our competitors from knowing what action we are proposing to take in terms of better understanding our customers.</p> <p>12 month period to March 2017 totals £30,590</p>	<p>Recommendation signed off by Kevin Willsher, Head of Sales, on 04.08.16.</p>	<p>Contractual Agreement in place</p>	<p>N/A (ESPO Corporate)</p>	<p>Exception</p>	<p>Approved by John Doherty, Director on 11.05.17.</p> <p>Improvement to marketing capability, customer retention and catalogue sales.</p>

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